

BUSINESS DEVELOPMENT OFFICER (x3) VACANCY

The role of a Business Development Officer

This role is responsible for sale of SAFDA Financial Services and Khayaletu Capital Partners Financial Products.

Key Performance Areas

- Provides effective financial sales and support.
- Sales of financial products.
- Understand financial products and suggest appropriate solutions to growers' needs.
- Interaction and communication with growers
- Assist growers' complete application forms.
- Draft basic business plans and complete cashflow templates
- Grower on-boarding on to the KCP system and the digital platform.
- Track disbursement and collection of funds.
- Monitoring and evaluation of funded growers
- Delivery of inputs
- Co-ordination of grower days and meetings
- Communication with the Grower Development team and FPSU Managers
- Coordinate deliveries of Inputs
- Oversee implementation of business plan

Requirements for the job

- Matric (NQF Level 4) and a National Diploma or Degree in Agriculture along with three years of sales background.
- Must have at least 3 years' experience working in sales and or agricultural sector or finance experience in the will be an advantage.
- Strong sales, financial administration, report writing experience with administrative skills.
- Computer proficiency- MS word, Excel, and PowerPoint.
- Good communication skills, administration, good organisational, interpersonal, problem solving, analytical skills, numeracy skills.
- High levels of attention to detail and meticulous.
- Work with limited supervision.
- A valid driver's licence.

Application Process

Submit your motivation and CV to hrapplications@sa-fda.org.za clearly demonstrating your suitability for the job and position you applying for. Closing date for the applications is **Friday, 01st November 2024 at 12:00**. Communication will be limited to shortlisted candidates who will be contacted within one week of the closing date.